

RealAlt Insights

www.RealAltinvestments.com

February 2025

Providing investors with current news, information and facts on passive real estate investing

In the News

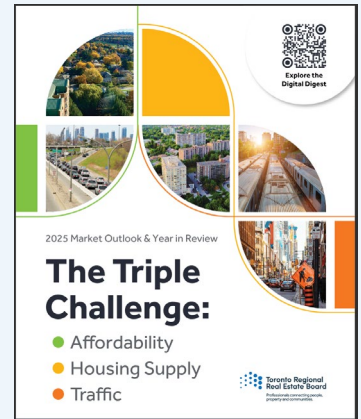
Last months we looked at two articles –[missing middle & multiplex investments](#) and testing [Fiveplexes and sixplexes in Scarborough](#). What did you think? What did you learn?

This month we look at Toronto Regional Real Estate Board (TRREB) 2024 year in review and 2025 market outlook. They have 10 key insights. We pull another research study from [Teranet](#) about Ontario housing based on land registry and tells another story about the Ontario market. Ontario Provincial Election on February 27, 2025. Get out and vote!

The Triple Challenge by TRREB

[The 2025 Market Outlook and Year in Review report, from TRREB](#), provides a comprehensive look at the evolving housing landscape, highlighting key trends that will shape the market in the coming year. From rising home sales and stable price growth to increased first-time buyer activity and a focus on diverse housing options, the report sheds light on the opportunities and challenges ahead. Whether you're an investor, developer, or homebuyer, these insights will help you. Here is our favourite:

- **Emphasis on Housing Diversity:** There's a growing focus on developing "missing-middle" housing types, such as townhomes and duplexes, to offer a range of attainable options for individuals and families.



As an fyi ... [New listings on Ontario increase but housing sales for January 2025 were down vs previous year. CREA stats](#)



Ontario's housing market reset: New data reveals shifting buyer trends and MPO investor pullback

[There are 6 key insights in this article:](#) Ontario's Housing Market Undergoes Notable Shifts, Toronto's Condo Market Sees Significant Growth, Multi-Property Owners Reduce Market Activity, Large-Scale Investors Decrease Portfolio Sizes, First-Time Homebuyers Enter Market at Older Ages, Homeowners Opt to Stay in Current Residences Longer.

On YouTube

How will Real Estate be affected by Trumps Tariffs?

Chaos, Tariffs & Canada's Uncertain Future – What's Next?" Trade turmoil, frozen investments, and an unpredictable U.S. policy—Canada feels like it's in the Twilight Zone. But what does this mean for your financial future? Learn how smart investing, especially in local real estate, could be the key to navigating the uncertainty!

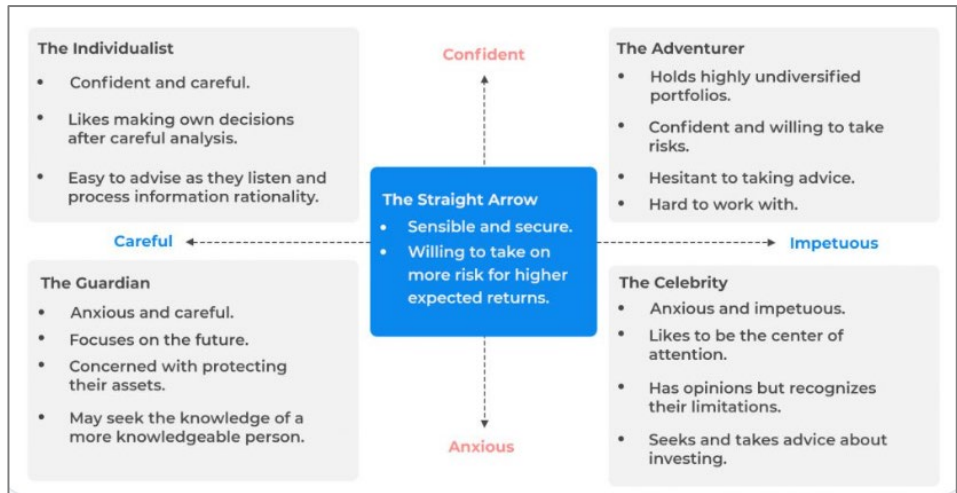


Psychology of Investing

In the Book *Personal Money Management* by economists and investment/fund managers Bailard, Biehl and Kaiser, identify 5 categories of investors: Individualist, Adventurers, Celebrities, Guardians and Straight arrows. With the 2 axes are 4 investor characteristics: confident, anxious, careful, impetuous.

Which combination are you?

[Read more here](#)



RealAlt® Facts

March 3rd
RRSP deadline

Distribution return
September 2024
1.05%*

Distribution return
October 2024
1.02%*

Distribution return
November 2024
0.91%*

Distribution return
December 2024
0.96%*



45 *consecutive* months of
distribution payments to
investors

Distribution return
Full year annualized
2024 with DRIP
11.53%*
Cash Distribution
10.96%

*Series AA, Gross distribution, annualized returns. Past performance does not necessarily predict future performance. Read the Offering memorandum for all RealAlt investment details



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Invest with RealAlt® Investments today.

Monthly distribution; 11.53% annualized returns*